NSI Networking enlists the help from B2BGateway to build customized order portal

Partner Profile

NSI Networking is a large, Washington-based wholesale distributor of computers, software and electronics. Started on the foundation to bring tier-one software and electronics into the ecommerce marketplace for less, NSI products are

Business Challenge

NSI Networking needed to fulfill a substantial amount of orders accompanied by a many associated documents such as inventory news feeds, inventory updates, purchase order acknowledgements, and advanced shipment notices. NSI needed a portal that would connect with their NetSuite system along with Buy.com so to maintain uninterrupted document flow.

Solution

B2BGateway was able to create a custom Buy.com portal for NSI Networking to streamline their transactional document flow in real time. The portal matches the look and feel of the Buy.com website and had all the custom fields. With the Buy.com portal, inventory feeds are generated from a NetSuite custom saved search that are pulled daily and automatically sent to Buy.com. The data is automatically uploaded into their system with to-the-minute accurate price levels and inventory availability.

> *"B2BGateway has been great to work with. The team is efficient and the transaction platform is second to none. With all the charges going on in today's business world, I have 100% confidence in B2BGateway to handle that portion of my business."*
>
> *Sean Crowley*
> *President*
> *NSI Networking*

Overview at a Glance

Partner
NSI Networking

Location
Redmond, Washington

Industry
Wholesale distributors of computers, software and electronics.

Challenges
NSI Networking needed a customized portal built for streamlined transactions to and from Buy.com.

Solution
B2BGateway built a customized Buy.com portal for NSI Networking. The portal allows for real time inventory and price levels to be pulled from NSI Networking's NetSuite and automatically sent to Buy.com.

Benefits
NSI streamlined the transactional processes with Buy.com and expedited the cash cycle payment process.

Business Benefits

With the portal in place, NSI Networking was able to streamline the transactional processes with Buy.com without any hand-keying or paper trail. Price levels and inventory levels are always up to date and the cash cycle payment process is expedited. "B2BGateway has been great to work with," said President of NSI Networking, Sean Crowley. "The team is efficient and the transaction platform is second to none. With all the charges going on in today's business world, I have100% confidence in B2BGateway to handle that portion of my business."

For More Information

For more information about B2BGateway.Net call 1 (401) 491 9595
To access information using the World Wide Web, go to: http://www.B2BGateway.Net
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